

Optimal management of immunized portfolios

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- Banks: maturity transformation
 - Short term liabilities (deposits) vs long term assets (loans)
- Insurers: long term guarantee provision

cash flow matching (ALM)

Redington (1952): duration matching (classical «immunization»)

• Duration as measure of interest rate risk:

Small, constant, additive changes of the term structure of interest rates

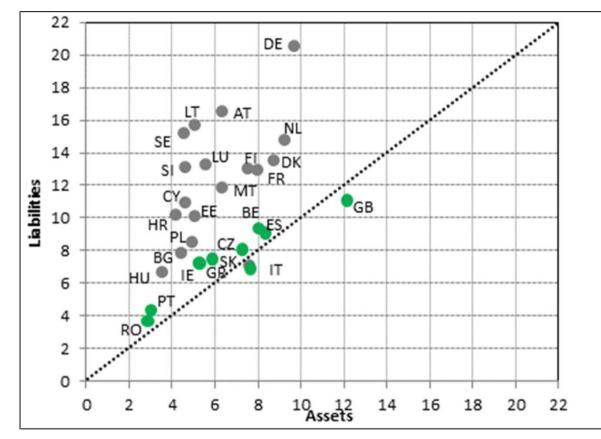
- Fong and Vasicek (1984)
 - For arbitrary changes of the TS also M² matters

 M^2 = variance of cash flow times around average (i.e. duration)

$$D = L_{j=1} s_{j} w_{j} \qquad w_{j} = \frac{A_{j} P(0, s_{j})}{\sum_{h=1}^{m} A_{h} P(0, s_{h})} \qquad M^{2} = L (s_{j} - D)^{2} w_{j}$$



Duration of assets and liabilities in the EIOPA Stress test Report (2014)





Fong and Vasicek (1984) theorem

A lower bound for the change in value of the portfolio If $D_A=H$ (=D):

$$\frac{\Delta A_0(H)}{A_0(H)} \ge -\frac{1}{2} K_0 M_0^2(D)$$

where $A_0(H)$ is the forward value in H (evaluated in 0) of the portfolio, $K_0 = \max_{\tau} (\Delta'_0(\tau))$ and $\Delta'_0(\tau) = \ll$ slope» of the forward rate change

$$\Delta_0(\tau) = r_{FW}(0^+, \tau) - r_{FW}(0, \tau)$$

- Passive strategy: min risk or generalized immunization:
 - Duration matching (H=D) + $\underline{\text{minimize}} M_0^2$



Active strategy: optimize <u>risk / return</u> trade-off $(1 + \overline{R}_0(H))^H \equiv \frac{A_0(H)}{A(0)}$

current forward annual return

$$\Delta \overline{R}_0(H) \simeq \frac{1}{H} \frac{\Delta A_0(H)}{A_0(H)} \simeq \frac{1}{H} M_0^2(H) \Delta S_0(H)$$

where

$$\Delta S_{0}(H) \equiv \frac{1}{2} \left[\Delta_{0}^{2}(H) - \Delta_{0}^{'}(H) \right] \gtrless 0$$



Summing up across times

$$R_{H}(H) - \overline{R}_{0}(H) = \sum_{t=0}^{H-1} \Delta R_{t}(H) \simeq \frac{1}{H} \sum_{t=0}^{H-1} M_{t}^{2}(H) \Delta S_{t}(H)$$

But cash flows are bought and sold in «bundles» (coupon bonds) Therefore:

$$\sum_{i=1}^{K} w_i(R_{iH} - \overline{R}_{i0})$$

$$R_{iH} - \overline{R}_{i0} = \frac{1}{H} \sum_{t=0}^{H-1} M_{it}^2(H) \Delta S_t(H) \qquad i = 1, ..., K$$

$$M_{it}^2(H) \Delta S_t(H) \cong M_{i0}^2(H) \left(\frac{H-t}{H}\right)^3 \Delta S_0(D_{i0}) \left(\frac{H-t}{D_{i0}}\right)$$

$$M_{i0}^2(H) = \sum_{j=1}^{m} (s_j - H)^2 w_{0j} = M_0^2(D_{i0}) + (D_{i0} - H)^2$$



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But cash flows are bought and sold in «bundles» (coupon bonds) Therefore:

$$\sum_{i=1}^{K} w_{i}(R_{iH} - \overline{R}_{i0}) \equiv w'R \qquad \qquad w'\mu \text{ (mean)}$$

$$\sum_{i=1}^{K} w_{i}(R_{iH} - \overline{R}_{i0}) \equiv w'R \qquad \qquad w'\Sigma w \text{ variance}$$

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$$M_{it}^{2}(H) \Delta S_{t}(H) \cong M_{i0}^{2}(H) \left(\frac{H-t}{H}\right)^{3} \Delta S_{0}(D_{i0}) \left(\frac{H-t}{D_{i0}}\right)$$

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Markowitz-type portfolio selection:

more return in exchange of more risk

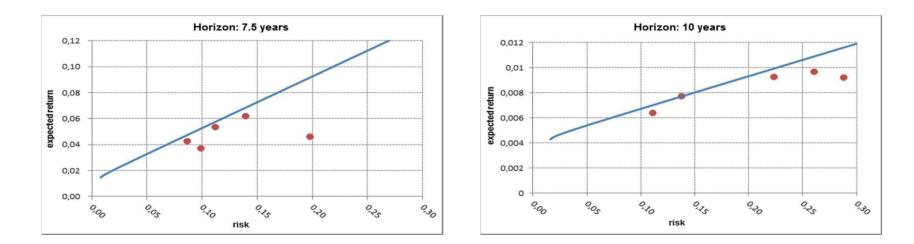
 $\max_{w_i} \boldsymbol{U}(\boldsymbol{w}'\boldsymbol{\mu}, \boldsymbol{w}'\boldsymbol{\Sigma}\boldsymbol{w})$ $_i \cdot \boldsymbol{D}_{i0} = H (target duration contents)$

 $\begin{cases} \sum_{1 \leq i \leq K} w_i \cdot D_{i0} = H \ (target \ duration \ constraint) \\ \sum_{1 \leq i \leq K} w_i = 1 \ (budget \ constraint) \\ w_i \geq 0 \ (no \ short \ selling) \end{cases}$



Empirical application

- 10 large life companies (54% of market share) with $D_A \approx D_L$
- Two horizon H=7.5 and H=10 years
- 4 bond benchmarks (3,5,10,20 years to maturity)
- Efficient frontiers: allocation (in)efficiencies





Conclusions and further developments

- Duration matching (classical immunization) is half the job
- Under arbitrary TS movements, cash flow variance (M²) must be managed
- An immunized portfolio has a risky return which can be optimized in the mean-variance space (efficient frontier)
- A more general application would include multiple liabilities and the whole variety of outstanding (government) bonds
- A higher generalization would include a 3D frontier (risk, return, horizon) in which the insurance product characteristics (horizon etc.) are endogenized.

(full paper in www.ivass.it, Quaderno n.7)